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MGT/S-3-H/III/13

2013

Time : 3 hours

Full Marks : 80

Candidates are required to give their answers in their own words as far as practicable.

The questions are of equal value.

*Answer any **four** questions in which*

Q. No. 1 is compulsory.

1. Choose the correct option from the following :
 - (i) Which of the following is not a type of role play ?
 - (a) Multiple role play
 - (b) Role rotation
 - (c) Single role play
 - (d) Double role play
 - (ii) Giving theoretical training to trainees is :
 - (a) On the job training

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(Turn over)

- (b) Cognitive training
 - (c) Off the job training
 - (d) Behavioural training
- (iii) _____ is not a type of on the job training.
- (a) Mentoring
 - (b) Job rotation
 - (c) Lecturer
 - (d) Coaching
- (iv) _____ is a step of sensitivity training.
- (a) Development of new values
 - (b) Refreezing of new ones
 - (c) Unfreezing of old values
 - (d) All of these
- (v) _____ is a one to one interaction.
- (a) Discussion
 - (b) Coaching
 - (c) Lecture
 - (d) Mentoring
- (vi) _____ is not an example of off the job training.
- (a) Computer based training

- (b) Sensitivity training
 - (c) Transactional analysis
 - (d) Simulation exercises
- (vii) _____ can be done by the ego status of an individual.
- (a) Mentoring
 - (b) Transactional analysis
 - (c) Coaching
 - (d) None of these
- (viii) _____ is the visual display of how something works or how to do something.
- (a) Job instruction technique
 - (b) Demonstration
 - (c) Job rotation
 - (d) Case study
- (ix) _____ uses the innate inclination for people to observe others to discover how to do something new.
- (a) Behaviour modelling
 - (b) Sensitivity training

- (c) Business games training
 - (d) Case study
- (x) Communication is derived from Latin word :
- (a) Communis
 - (b) Commun
 - (c) Commune
2. What do you mean by training ? Elaborate the importance of Training and Development in India.
3. Describe the behavioural method of providing training. Explain different methods involved in behavioural approach.
4. Discuss the responsibilities and challenges of a training manager.
5. Explain the importance of training objectives.
6. Differentiate between any **two** of the following :
- (a) Job instruction technique and sensitivity training
 - (b) Demonstration and discussion
 - (c) Intelligent tutorial system and virtual reality

7. Write short notes on any **two** of the following :

- (a) Cognitive training
- (b) Case study
- (c) Training aids
- (d) Training communication

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