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MGT/S-1/II/13

**2013**

*Time : 3 hours*

*Full Marks : 80*

*Candidates are required to give their answers in their own words as far as practicable.*

*The questions are of equal value.*

*Answer any **four** questions in which Q. No. 1 is compulsory.*

1. State whether the following statements are True or False :
  - (a) Need → Want → Satisfaction chain of motivation was given by Kootnz and O'Donnell.
  - (b) Group of similar status is called secondary group.
  - (c) Personality refers to sum total of behaviour, how a man behave with others is taken care.

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( Turn over )

- (d) Minimum no. of members in group will be two.
  - (e) The study of societies to learn about human beings and their activities is called anthropology.
  - (f) McClelland has identified 03 types of basic motivating needs.
  - (g) Power in group is called politics.
  - (h) Maslow's need-hierarchy theory is related to motivation.
  - (i) Learning may be defined as a relatively permanent change in behaviour that occurs as a result of prior experience.
  - (j) 'X' and 'Y' theory of motivation was given by Douglas McGregor.
2. Define in detail Trait model of leadership.
  3. Define organisational behaviour as a field of study and bring its features.
  4. What is conflict ? Explain the various sources of conflict with examples of each.



5. Discuss any theory of motivation.
6. What do you know about management of stress ? Discuss the strategies for coping stress.
7. Define Perception. Explain its process.

